

VACANCY

SALES MANAGER

We, an ISO certified leading Auctioning, Valuation & Real Estate Brokering Company are looking for a dynamic, talented, team spirited and self-motivated professional to serve in our organization in the capacity of a Sales Manager.

Competences & Requirements

- A male between 40 – 50 years of age.
- Should have a sound educational background.
- Over 05 years experience with a proven track record in sales & showroom environment, preferably in furniture & antiques.
- Should be able to identify the wood varieties.
- Ability and knowledge to assess/value furniture.
- Ability to work in a computer integrated working environment.
- Excellent written & verbal communication in English & Sinhala languages and interpersonal skills.
- Should have a pleasant personality, mature minded, sales focused and able to maintain customer relations.
- Ability to work for extended hours.
- A strong team player with a positive attitude.

Job Profile

- Managing sales, meticulous showroom environment & operation, customers & suppliers.
- Negotiate terms such as price, quantity, quality, and delivery with customers and suppliers in order to ensure the most beneficial sale conditions.
- Periodical & timely reporting/information flow to the top management.
- Attending inspections, auctions, valuations and transporting of items.
- Coordinating with all staff members to lead them to achieve their daily work activities and building a sound relationship among them.
- Travel outstation for inspections, valuations & auctions.

The above position offers an attractive remuneration package and other benefits. Please send your complete CV together with contact details of two non-related referees on or before 23rd January 2024, stating your earliest possible starting date and the expected salary to schokman.vacancy@gmail.com with the post applied marked clearly in the subject line.



The Managing Partner

Schokman & Samerawickreme

No.06A, Fairfield Gardens, Colombo 08

www.sandslanka.com